

C. Mark Gremillion
Lafayette, Louisiana 70501
Ph (337) 237-7114 Fax (337) 237-7116

PROFESSIONAL OVERVIEW

Over 17 years of experience in appraising commercial and single-family housing, commercial development properties and residential tract development. Louisiana Certified General Real Estate Appraiser #G0714. Qualified as expert witness in District Court(s) for the State of Louisiana, and Federal Bankruptcy Court. Approved the Louisiana Department of Highways

Comprehensive background in commercial and residential appraisal, subdivision analysis, commercial building valuation, highest and best use analysis, vacant land valuation, right of way valuations and rental analysis. Member The Appraisal Institute.

EXPERIENCE

C. Mark Gremillion
C. Mark Gremillion, L.L.C.,
Real Estate Appraisers

A full service appraisal firm offering residential, and commercial appraisals.

August '93 - Present

Perform commercial and residential appraisals for Banks, Mortgage Brokers and Savings & Loans. Majority of work consists of 1st Trust/acquisition, refinances and 2nd deeds of trust. Properties vary from small urban townhouses to larger residential houses, ranging from \$15,000 to 2,000,000. Vacant Agricultural land and Subdivision Analysis, with projects valued up to 4.5 million.

Independent Fee Appraiser

December '92 - August '93

Worked throughout the acadiana region, as a outside independent fee appraiser while in transition to Lafayette, LA. While in the metropolitan Washington, D.C. and Baltimore performed residential appraisals for acquisitions, refinances and 2nd deeds of trust. Properties varied from urban row-houses to country estates, ranging from \$25,000 to \$950,000.

The Driggs Corporation

March'89 - June'92

A full service construction and real estate services firm serving private and public sector markets in the Mid-Atlantic region, providing over \$89 Million of service in 1992.

Property Development/Management Specialist - Reported directly to the Vice-President of the Corporation. Responsible for acquisition analysis of real estate, management and coordination. Concurrently responsible for coordination of properties for subsidiaries and closely held partnerships. Appraised properties as in house appraiser to USPAP guidelines. Evaluated development opportunities of raw land, residential, commercial and industrial parcels for development. Identified property, negotiated leases and royalty agreements oversaw requisite permitting for numerous commercial, industrial and residential projects.

Columbia Real Estate Title Insurance Company, Washington, D.C.

September'87 - March'89

First American Title Insurance Company, Fairfax, VA

First American Title Insurance Company, parent company of Columbia Title, operates both commercial and agency services providing title insurance and settlement services for the real estate industry.

Manager, Loudoun County Operations - Sterling, Virginia. Developed customer base of real estate agents, developers, attorneys, lending institutions and general public for settlement and title services. Negotiated and initiated operations and sales in new markets. Responsible for administrative management of staff and daily operations. Promoted from Sales/Marketing position at Washington, D.C. office.

Appraisal Course Work

- **Real Estate Principles**
*Louisiana State University
Undergraduate Coursework*
- **Residential Appraisal Fundamentals I**
*State of Virginia
Successfully Challenged Appraisal Institute Exam*
- **Residential Appraisal Fundamentals II**
*State of Virginia
Successfully Challenged Appraisal Institute Exam*
- **Uniform Standards of Professional Appraisal Practice**
The Appraisal Institute Recertification, 9/96
- **Contemporary Appraisal Practice**
*Louisiana Real Estate Commission
Continuing Education, 10/94*
- **Residential Case Study Course 210**
The Appraisal Institute, 12/95
- **Market Trends and Analysis**
Louisiana Real Estate Commission
- **The Internet and Appraising**
*The Appraisal Institute, 1/97
Continuing Education*
- **Alternative Residential Reporting Forms**
The Appraisal Institute, 6/97
- **Manufactured Housing**
*The Appraisal Institute, 6/98
Continuing Education*
- **Appraisal Office Management**
*The Appraisal Institute, 9/98
Continuing Education*
- **FHA & The Appraisal Process**
*The Appraisal Institute, 10/99
Continuing Education
FHA Approved & Certified*
- **Partial interest Valuation - Divided**
*The Appraisal Institute, 3/2001
Continuing Education*
- **Basic Income Capitalization, Course 310**
The Appraisal Institute, 6/2001
- **Analyzing Commercial Lease Clauses**
*The Appraisal Institute, 3/2003
Continuing Education*
- **Rates & Ratios: making Sense of GIM's, OAR and DCF**
*The Appraisal Institute, 2004
Continuing Education*
- **Valuation of Detrimental Conditions**
*The Appraisal Institute, 3/98
Continuing Education*
- **Quality Assurance in Residential Appraisals**
*The Appraisal Institute, 2007
Continuing Education*

Partial list of clients and for whom appraisals have been completed:

Capital One National Bank
Trans Union Mortgage Banking
Bank One
Teche Federal Savings Bank
First Union Mortgage
The Law Firm of Voorhies & Labbe, Lafayette, LA
Paul M. Landry, Attorney-at Law
Cendant Mobility
PHH Relocation
GMAC Mortgage
Alexandria Federal Credit Union
Home Bank
Red River Bank
United States Department of Agriculture

United States Department of Justice
United States Internal Revenue Service
Sunset Bank & Trust Company
Standard Mortgage
Chase Manhattan Mortgage
Countrywide Home Loans
Episcopal Church of the Ascension
Iberia Bank